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Air Freight Costs— Relief in Sight?

*by Ron Brown, Chairman
 Avian Transportation*

History:

Of late, the aviculturist has been feeling the pinch of air freight rates when shipping birds or other animals. One horror story after another has crossed my desk regarding the unusually high prices that air carriers are demanding these days. Some of you, no doubt, will remember when air freight charges ranged from \$15.00 to \$25.00 coast to coast. They have now risen to as much as \$60.00 to \$100.00 or more. One fact that many aviculturists seem to be unaware of is that in October of 1978 the United States government de-regulated the airlines, permitting them to increase their rates to the maximum charge the consumer would tolerate.

Current Developments:


On 20 May 1981 in Stouffer's Inn in Denver, Colorado the I.W.W.A. (International Wild Waterfowl Association) chaired a meeting that hosted cargo or marketing representatives from eight major airlines. This monumental meeting was principally orchestrated by Joe de Sarro (I.W.W.A.) and Barron Collier, II (I.W.W.A.). Many wildlife hobbyists and pet organizations were represented as well as some private businessmen. The goal of this meeting was to present to these airlines the dilemma confronting us and to seek prompt solutions.

All problems regarding air freight should be brought instantly to the attention of the airline in question by addressing a letter of complaint to its manager of cargo sales. Please forward a copy of the letter to me for the A.F.A. files.


There is no prompt, simple solution to this problem but the airlines are at least *aware* now that there *is* a problem. Whereas they have traditionally been unavailable to us, they are now open to correspondence and suggestions. The airline representatives in attendance agreed that air freight rates must decrease in the future.

A follow up meeting will be held in September of this year in Minneapolis. It is encouraging to have representatives of many different bird and pet organizations working together in such perfect harmony. Hopefully, this accord will set the stage for further interaction amongst all such groups.

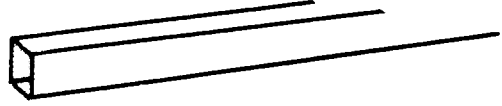
On another tack, but in the same vein, the American Pigeon Fancier's Council is



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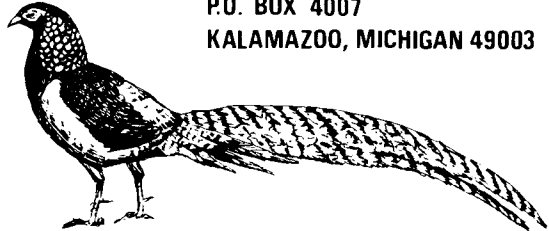
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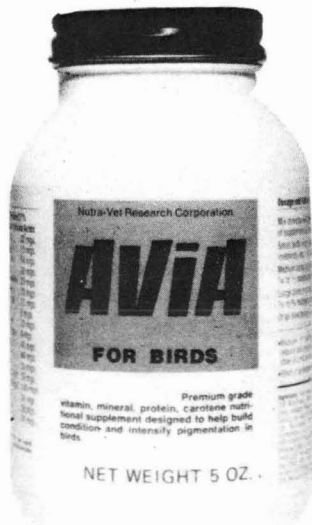


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pursuing the possibility of shipping birds via the U.S. postal system. One way or the other the problem of outrageous shipping costs will be solved.

Airlines represented at the meeting on 20 May 1981:

- 1) Terry Stoepel, Manager—Cargo Sales
BRANIFF INTERNATIONAL
World Headquarters
Dallas-Ft. Worth Airport Dallas, TX 75261
- 2) John Zembeck, Director
System Cargo, Sales & Service
FRONTIER AIRLINES
8250 Smith Road Denver, CO 80207
- 3) Frank Supple, Manager
Cargo Sales Support
EASTERN AIRLINES
Miami International Airport Miami, FL 33148
- 4) David N. Barnes, Manager
Cargo Sales
TRANSWORLD AIRLINES (TWA)
P.O. Box 20447 Kansas City, MO 64195
- 5) Vic Gedminas, Manager
Freight Services
WESTERN AIRLINES
8100 Smith Road Denver, CO 80207
- 6) Bill Williams
CONTINENTAL AIRLINES
Los Angeles, CA International Airport
1-(213)-646-6245
- 7) Edward M. Gerrity
District Marketing Manager
DELTA AIRLINES
7555 E. Hampden Avenue, Suite 605
Denver, CO 80231

- 8) Bill R. Frazier
District Sales Manager
REPUBLIC AIRLINES
3333 Quebec Street, Suite 4090
Denver, CO 80207

Organizations and private concerns present at the meeting on 20 May 1981:

- 1) American Federation of Aviculture
Ron Brown
- 2) American Game Bird Breeder's Federation
Angus Hebb, Arlan & Loretta Vaughn
- 3) American Pheasant & Waterfowl Society
Vance Grannis, Lloyd & Bev Ure, Bruce D. Bergbom
- 4) American Rabbit Breeder's Assoc.
Dwight & Jan Fitzgerald
- 5) Bang-A-Way Gun Club & Kennels
Ray E. Olson
- 6) Colorado Homing Pigeon Club
Lynn & Tim Buehler
- 7) Denver Zoo—Ed Schmitt
- 8) Halbach Poultry Farm—Harold Halbach
- 9) Illinois Game & Pet Breeders—Craig Hendec
- 10) International Wild Waterfowl Assn.
Warren Hancock
- 11) MacFarlane Pheasant Farm—Jim Adamson
- 12) Minnesota Pheasant and Waterfowl Society
Vance Grannis
- 13) Sea World—Scott Drieschman
- 14) Stromberg Pets Unlimited—Lloyd Stromberg
- 15) Wisconsin Bird and Game Breeders
Mary Popple

AT LONG LAST

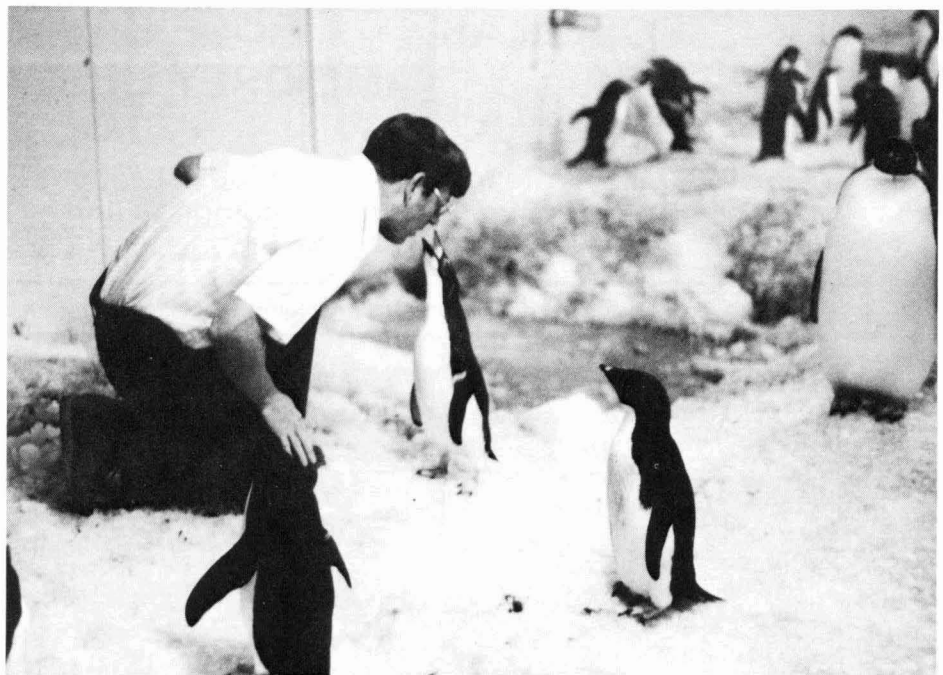
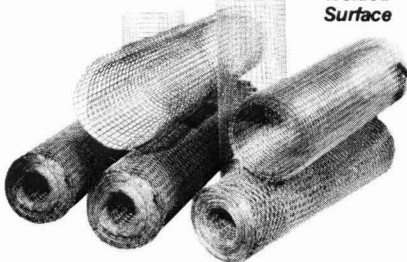


Photo by Susan Dingle

Frank S. Todd receiving instructions from the head penguin.

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Each plate has a two or three paragraph caption or data sheet especially prepared

for the portfolio by the world's most experienced aviculturist and ornithologist, the renowned Dr. Jean Delacour. While in his 92nd year, Dr. Delacour did this research at his Chateau in Cleres, France.

Also included is a complete list of all the Appendix I Endangered Species birds as well as data regarding pertinent legislation. Warm and intimate biographical sketches of Dr. Delacour and Frank S. Todd are an additional feature you will enjoy.

The AFA Endangered Species Portfolio can be purchased through the Home Office in Redondo Beach, CA, for the very modest sum of \$15.00. There are fewer than 1,000 of them available.