

AFA FINANCES or “THERE AIN’T NO FREE LUNCH”

Jim C. Hawley, Jr., CFO
Queen Creek, Arizona

This year marks the thirty second (32nd) year of formal operation of the American Federation of Aviculture and like all of the previous years, it takes Dollars and Sense to run the organization.

I remember the beginnings of the American Federation of Aviculture, even though they are quite vague (I was only a baby at the time) and have had the privilege to serve as the Chief Financial Officer for almost half of its existence. I have seen a lot of dollars and cents come and go over those years, to be exact four million three hundred twenty one thousand and forty dollars.

A lot of people and even some of our members have asked at times what the business of AFA is that provides the dollars for the operation of AFA. The answer is – AFA is NOT a business, it is a Non-Profit educational organization and as such is involved with conservation, disaster relief, educational conventions, providing a world class magazine to the members, traceable leg bands and various other benefits to the member clubs and individuals (Please refer to pie charts). All of the aforementioned functions of AFA generates out-flow of dollars. The in-flow of dollars comes from the generosity of our membership in the form of donations, various levels of sponsorships, convention attendees, band orders, AFA store patrons, membership dues and faithful magazine advertisers. Most years AFA anticipates breaking even or showing small excess revenue over expenses, although in the bar chart and the annual summary you can see some years have turned negative.

Unlike some very large Non-Profit charities of the past that took ninety percent (90%) of the generous donations received and paid large management expenses leaving only ten percent (10%) to go to the actual charity, AFA has practiced utilizing a 20% sweep of donation dollars to general and administrative expenses leaving eighty percent (80%) to be directly spent on the specified donation. The exception to this has been this last year’s donations (2005) received for conservation and disaster relief, where one hundred percent (100%) of the donations have been used or are being held to be used toward the specified donation. The Board of Directors of AFA have decided that starting with this disclosure, in 2006

all donations will use eighty percent (80%) going to the actual donation specified and twenty percent (20%) swept to general and administrative expenses to aid in the overall operation of AFA (Please refer to pie charts). AFA does not receive any government grants or subsidies; in fact AFA gives grants for worthy conservation projects, currently the Red-browed Amazon joint grant project with Loro Parque. AFA is very dependent on the continued generosity of all the membership, clubs and individuals which will enable future funding of worthwhile projects while simultaneously assisting with the overall operation of AFA.

The American Federation of Aviculture has been around and functioning for thirty two years. It has had its ups and downs, good years and bad years but all-in-all AFA has proven to be a major player (if not THE major player) with a history of influence and government invitations to help form and shape laws, rules and regulations relating to our ability to have and keep our birds. So the next time you consider making a donation, please remember the legacy of the American Federation of Aviculture and please help us leave a Legacy for the Future. ■

See next page for Graphs.

Parrot Peak Preserve
15840 Airlie Road • Monmouth, OR 97361 • (503) 623-5034

Home of Triple P™ products:
Pellets; Crumbles; Hand Feed; Orchard Supreme; Snuggle Safe.

Supplies:
Seeds; Nuts;
Handfeeds; Syringes;
Crocks; Disinfectants;
Toys; etc.

Also:
Domestic Handfed
and Parent Raised
Birds

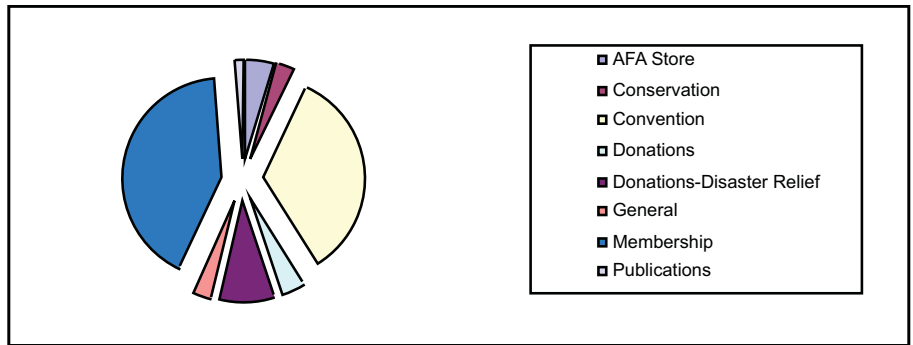
Julie Atkinson, Owner



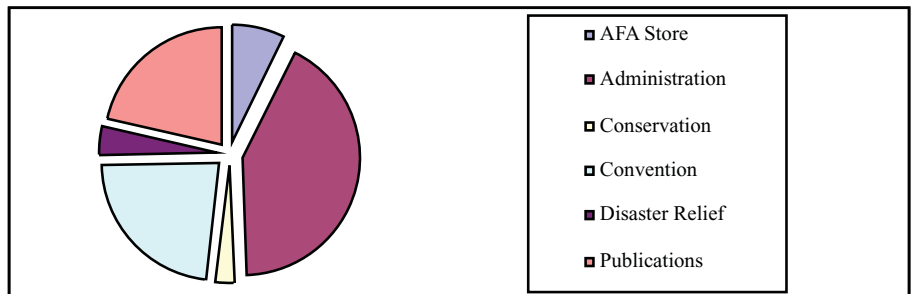
julieatk@open.org
www.parrotpeakpreserve.com

2005 Financial Summary

Revenue		
AFA Store	\$	10,603
Conservation	\$	5,880
Convention	\$	79,333
Donations	\$	8,918
Donations-Disaster Relief	\$	20,644
General	\$	7,286
Membership	\$	96,615
Publications	\$	3,457
Total	\$	232,736



Expenses		
AFA Store	\$	14,996
Administration	\$	88,221
Conservation	\$	5,075
Convention	\$	47,647
Disaster Relief	\$	8,167
Publications	\$	44,638
Total	\$	208,744



Summary of Years

Year	Revenue	Expenses	Difference
1993	\$ 320,736	\$ 304,437	\$ 16,299
1994	\$ 304,437	\$ 369,510	\$ (65,073)
1995	\$ 394,411	\$ 479,103	\$ (84,692)
1996	\$ 407,687	\$ 413,601	\$ (5,914)
1997	\$ 385,394	\$ 422,356	\$ (36,962)
1998	\$ 359,923	\$ 330,018	\$ 29,905
1999	\$ 419,009	\$ 410,555	\$ 8,454
2000	\$ 415,961	\$ 458,950	\$ (42,989)
2001	\$ 379,695	\$ 315,174	\$ 64,521
2002	\$ 291,997	\$ 313,304	\$ (21,307)
2003	\$ 255,775	\$ 225,033	\$ 30,742
2004	\$ 261,609	\$ 233,355	\$ 28,254
2005	\$ 234,336	\$ 208,744	\$ 25,592

